

Amit Koul

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EDUCATION

New York University, Tisch School of the Arts

B.F.A. in Dramatic Writing – Minor in Producing

Dean's List Scholar, NYU Merit Scholarship Recipient

May 2019

WORK EXPERIENCE

Beyond Finance

Consultant

New York, NY

December 2025 – Present

- Manage end-to-end client engagements from prospecting consultation through financial analysis and closing, applying state and federal compliance frameworks and agency-specific industry relationships to finalize debt restructuring portfolios
- Advance account pipelines and client communications through Salesforce CRM, ensuring timely reporting across active accounts
- Consistently perform at 112%+ percent to plan in conversion, and promoted twice within 180 days

United Financial Network

Junior Consultant

New York, NY

May 2025 – November 2025

- Conducted budget analyses and financial assessments to identify and present partnered debt restructuring opportunities to clients
- Onboarded and trained new hires on pipeline management, compliance protocols, and client engagement best practices
- Ranked #1 in conversion among recent hires, demonstrating excellence in acquisition, execution, and relationship management

CG Pro

Project Coordinator

New York, NY

November 2024 – May 2025

- Led market research and business development for government contracting initiatives and academic partnership opportunities
- Designed/managed hybrid video e-learning production workflows; led platform migration and brand redesign for Membership.io
- Oversaw all marketing output including graphic design, copywriting, content library curation, and platform maintenance

Jane Ives Studio

Studio Manager | janeivesstudio.com

New York, NY

January 2020 – September 2024

- Managed full operational lifecycle including web design, production scheduling, client/vendor relations, and outreach/marketing
- Doubled booking inquiries during tenure by implementing targeted digital marketing strategies and leveraging industry contacts

Pinball (Feature Film in Development with Aspect Ratio Productions)

Co-Writer/Producer

New York, NY

January 2020 – July 2023

- Built development materials such as pitch decks, rewrites, and outreach strategy in collaboration with Aspect's development team
- Secured competitive pitching opportunities at Sundance, Berlinale, and TIFF film festivals, as well as with Netflix and Mubi

Trustforte Corporation

Writer/Editor

New York, NY

October 2019 – February 2023

- Authored and edited academic evaluations, expert opinion letters, and comprehensive immigration case documentation
- Conducted in-depth research on foreign degree equivalencies to build compelling cases for prospective immigrant visas
- Translated legal documents and case materials in French, Spanish, and Arabic, ensuring linguistic and compliance accuracy

SKILLS

Technical Skills: Salesforce, n8n, LLMs/Research Agents, Canva, CapCut, Final Draft, Office Suite, G-Drive, ClickUp

Core Competencies: Professional Communications and Outreach, Academic/Industry Research, Business Development Strategy, Pipeline Building and Management, Process Optimization, Compliance Frameworks, Writing and Editing

ACTIVITIES/INTERESTS

Game Design/Theory, Virtual Production, Competitive Chess, Tennis, Boulderling